

CAPABILITY STATEMENT

Managed Print Services • Cartridges • Office Equipment • Promotional Products

Since 1991, Laser Lab, Inc. has provided businesses with full-spectrum office equipment solutions defined by a collective passion for customer care. Our diverse client base relies on us to provide honest, flexible, dedicated service and management of their office equipment.

What sets Laser Lab apart from the competition?

- Our People
- Performance-Based Processes
- Integrated Solutions
- Client Relationship Management
- Fully Stocked Service Vehicles

CORE CAPABILITIES:

Our technology experts and business professionals analyze, research, design, and implement solutions in the area of:

- Managed Print Services
- Cartridges
- Office Equipment
- Promotional Products specializing in apparel

Managed Print Services

Laser Lab offers industry-leading managed print services

- PrintWeb™ MPS
- Total Care Solutions
- Preventative Maintenance

Remote PrintWeb™ Management is a web-based program that helps you track, manage, and analyze data on a consistent basis with full access 24 hours a day. It allows you to follow your printing costs and how they can be improved.

Our experienced service technicians are HP, Samsung, Brother, and Xerox certified, with over 140 years of combined experience serving customer needs.

With fully stocked vans, to provide the fastest on-site service and repair available, our goal is to repair your office equipment and keep you printing as quickly as possible.

Cartridges

Laser Lab has been a leading manufacturer of remanufactured toner cartridges since 1991. We provide continuing education for our cartridge technicians to ensure our customers with the most current technology available for remanufactured cartridges. **Our cartridges are made in America.**

Our line of products includes all of today's best brands and models, hand-picked for their effectiveness and value. We strive to help fulfill your "green" initiatives toward becoming a more efficient, productive and environmentally friendly work environment.

Using the LT-777 to pre and post-test cartridges, our quality control measures ensure that Laser Lab cartridges are of the highest quality. Our cartridges are backed by our 100% Guarantee of Quality.

Office Equipment/Authorized Reseller

Laser Lab, Inc. has partnered with the following companies:





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Ad Specialties/Promotional Products:

Laser Lab will help you find a theme-oriented specialty that supports your marketing message and delights your customers. There are products in just about any price range, and the exciting options are nearly endless.

CERTIFICATIONS:

- WBENC-Women Business Enterprise National Council, Cert# 249493
- WOSB Certification
- Commonwealth of PA, Dept. of General Services

SAMPLE-CUSTOMERS:

- Coatesville VA Medical Center
- CTDI- Communication Test Design, Inc, West Chester, PA
- Ephrata Community Hospital, Ephrata, PA
- Ephrata National Bank, Ephrata, PA
- Good Samaritan Hospital, Lebanon, PA
- EMJ Metals, Corporate Headquarters, Lynwood, CA

North American Industry Classification System (NAICS):

- 325992 Photographic Film, Paper, Plate, and Chemical Manufacturing
- 811212 Computer and Office Machine Repair and Maintenance
- 453210 Office Supplies and Stationery Stores
- 541890 Advertising specialty (e.g., keychain, magnet, pen) distribution services

UNSPSC:

- 43212110 Multifunction printers
- 81112306 Printer, scanner and multifunctional equipment maintenance
- 44103100 Printer and facsimile and photocopier supplies
- 43212100 Computer printers
- 43212105 Laser printers

- 81112306 Printer, scanner and multifunctional equipment maintenance
- 81112307 PC or workstation or notebook maintenance

Standard Industrial Classification (SIC):

- 3577 – Computer Peripheral Equipment, NEC
- 3579 – Office Machines, NEC
- 3861 – Photographic Equipment and Supplies
- 5044 – Office Equipment
- 5049 – Professional Equipment, NEC
- 5112 – Stationary and Office Supplies
- 7378 – Computer Maintenance & Repair

Federal Supply Classification (FSC):

- 7435 – Office Information System Equipment
- 7490 – Miscellaneous Office Machines
- 7510 – Office Supplies

Mission:

Our mission is to continually improve our customer's productivity and efficiency by providing quality products and services that keep our clients printing responsibly.

General Information:

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| DBA: | Laser Lab, Inc. |
| Year Founded: | 1991 |
| Year Incorporated: | 2001 |
| State of Incorporation: | Pennsylvania |
| CAGE NUMBER: | 1S8V9 |
| DUNS Number: | 802518399 |

Contact Information:

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